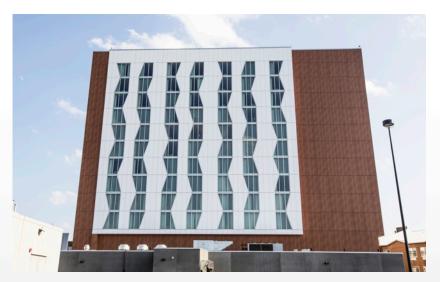


## **Black Bear Casino Resort - Case Study**

Black Bear Casino Resort reached out to Chicago Projection Mapping with a challenge. Black Bear, a well known destination in the northern Minnesota region, sought to relaunch their brand and bring wider awareness for their 20th Anniversary celebration. Finding that other methods of large-scale promotion lacked the visual and branding impact they desired, Black Bear reached out to Chicago Projection Mapping to bring a top-tier mapping display to the Northland.

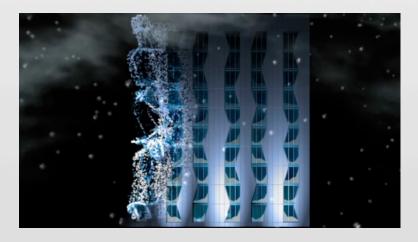
Chicago Projection Mapping immediately took up the task. Through the initial location scout, CPM identified an ideal surface - the exterior north wall of the resort hotel (the "Birch Tree" building) featured both compelling, unique architecture and an ideal environment for projection hardware. Plans were drawn up to transform the Resort for a one-night-only presentation, utilizing twelve stories and all 15,000 square feet of the north surface.



Black Bear Casino Resort - "Birch Tree" Hotel Building

The creative unfolded organically after the initial meetings. The objective was to establish a connection between the casino, the hotel architecture, and the native environment of the Northland, without relying on clichéd casino identifiers. Additionally, Black Bear sought an opportunity to debut new commercials, intended to run through the 2014 season.

With this in mind, CPM developed an approachable, visually compelling story that followed the journey of a birch leaf across the four seasons, tying into the natural wonders of the North. In total, over twelve minutes of custom-made content was developed and animated by CPM.



Sample Frame from "Winter Scene" Display



Projection Setup and Client Viewing Session for Black Bear Administrations

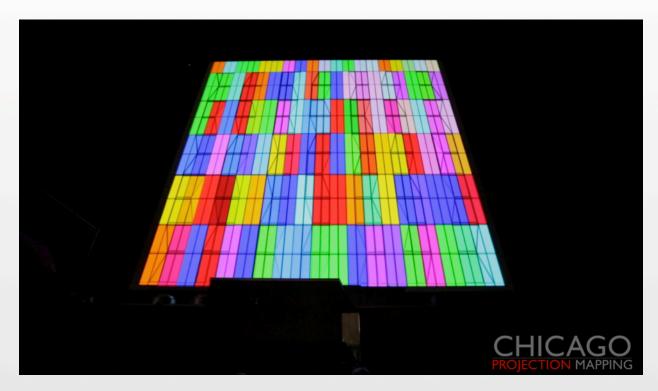
Implementation with handled seamlessly by Chicago Projection Mapping. Over the span of three days, CPM deployed and coordinated all aspects of the live show, including two top-of-the-line Barco 40k projectors, proprietary mapping hardware, temporary window treatments for projection, and a festival-grade audio system. This was accompanied by Black Bear's own event staff, who created a festival grounds to accent the display, including on-premise food, drink, and a live band. All technical aspects exceeded client expectations, and provided a seamless viewing experience for both the show and a client viewing session the night before.



Event Promotion - Collateral Created by Black Bear Marketing Staff

The event was a resounding success. The display ran three times through the August night, attracting thousands of viewers for each viewing, reaching an approximate peak of 5,000 for the final showing. Social media played an significant role, with hundreds of camera phones and iPads recording the display during the showings, some of which reached the internet mere minutes after the presentation. In conjunction with other 20th Anniversary promotions, Black Bear posted their highest monthly earnings since the casino's launch. In the words of Black Bear's marketing director Todd Defoe, "This is like the Fourth of July, only its a technological wonder thats better than fireworks. [...] We had thousands of people on the property checking this out, and I cant think of a single better way to unveil a new brand. Something of this scale, it suits the scale of the brand we're unveiling, it suits the scale of the casino."

Across the months of planning, creative, animation, and technical execution, Chicago Projection Mapping is proud to share this display as a success story of the impact of projection mapping. By taking client considerations, marketing objectives, and CPM's own knowledge of the projection medium into consideration, the Northland received a show unlike anything the region had seen before. Black Bear Casino Resort is a standout example of the compelling nature of mapping on a large scale - visually unmatched, emotionally resonant, and ultimately a powerful tool for drawing attention and engagement to a brand.



Sample Frame from "Grand Finale" Display